

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, JULY 30, 2014

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Joseph E. "Skip" Brion, Chairman
Robert S. Marcus, Board Member
Tim Holden, Board Member
John E. Metzger, Executive Director
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Purchasing and Contracting](#)

[Bureau of Retail Operations](#)
[Bureau of Product Selection/Marketing](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Brion called the meeting to order.

CALL TO ORDER *Chairman Brion*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the previous Board Meeting Minutes of the July 16, 2014 meeting.

Motion Made: Board Member Marcus

Seconded: Board Member Holden

Board Decision: Unanimously approved (3-0 vote) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel *Faith Smith Diehl, Chief Counsel*

(1) **BCLT, Inc.**
1400 Fifth Avenue
Pittsburgh, Pennsylvania 15219-6216
Restaurant Liquor License No. R-10019
LID 49876
Docket No. SA 13-1046 (Allegheny County)

Appeal to Commonwealth Court

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Appeal to Commonwealth Court.

- (2) **Anita's Place, Inc.** Proposed Conditional Licensing Agreement to Allow for the Renewal of the Liquor License
376 Walnut Street
York, Pennsylvania 17403-1521
Restaurant Liquor License No. R-18264
LID 37867
Docket No. 2014-SU-002221-54 (York County)

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (3) **Jacks Hotel & Sports Bar Inc.** Request to Terminate Conditional Licensing Agreement
1041 Burgettstown Road
Burgettstown, Pennsylvania 15021-9706
Hotel Liquor License No. H-4097
LID 65843

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Terminate Conditional Licensing Agreement.

- (4) **Bartlett Traynor & London** ALJ Citation Appeal
t/a Harrisburg Midtown Arts Center
1110 North 3rd Street
Harrisburg, PA 17102-2018
R-4643 / LID 61720
Citation No. 13-1478

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Affirm ALJ.

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- (5) **Bartlett Traynor & London** ALJ Citation Appeal
t/a Harrisburg Midtown Arts Center
1110 North 3rd Street
Harrisburg, PA 17102-2018
R-4643 / LID 61720
Citation No. 13-1516

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Affirm ALJ.

- (6) **Bartlett Traynor & London** ALJ Citation Appeal
t/a Harrisburg Midtown Arts Center
1110 North 3rd Street
Harrisburg, PA 17102-2018
R-4643 / LID 61720
Citation No. 13-1815

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Affirm ALJ.

- (7) **Deon Beverages, Inc.** Request to Sell Prepared Foods and
1020 Route 13 Other Items
Bristol, Pennsylvania 19007
Distributor License No. D-3938
LID 8574

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Board Member Holden.

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*From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing*

(1) **Centre Bridge Inn, Inc.** Extension of License – Restaurant
t/a Centre Bridge Inn
R-19626 (LID No. 20404) Case No. 14-9055
2998 North River Road
Solebury Township
New Hope, Bucks County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License.

(2) **The Greek Orthodox Church of the Community of** “Intermunicipal” Double
Verona & Oakmont, PA Transfer - Catering Club
CC-1697 (LID No. 69551)
10 Washington Avenue
Oakmont, Allegheny County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer Subject to an Amended Agreement of Sale.

(3) **J L Market, LLC** “Intermunicipal” Double
t/a JL Market Transfer & Request for an
R-3338 (LID No. 69039) Case No. 14-9057 Interior Connection with
7896 Blue Ridge Trail Another Business – Restaurant
Dorrance Township
Wapwallopen, Luzerne County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for an Interior Connection with Another Business.

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- (4) **Summit Beer, LLC** Double Transfer & Request for Interior Connections with Another Business – Restaurant
R-7957 (LID No. 69767)
800 Morgan Highway
South Abington Township
South Abington Township, Lackawanna County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for an Interior Connection with Another Business.

- (5) **562-66 S. 19th, Inc.** Renewal – District 2
t/a Double D Neighborhood Bar & Grill
R-5634 (LID No. 38818) Case No. 14-9033
562-66 South 19th Street
Harrisburg, Dauphin County

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Board Member Marcus for a Conditional Licensing Agreement.

- (6) **Algeo Tavern, LLC** Conditional Licensing Agreement
R-9675 (LID No. 63439) Renewal – District 10
2119-21 Orthodox Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (7) **Club 19, Inc.** Renewal – District 2
t/a Lux
R-18023 (LID No. 63806) Case No. 14-9032
1327 North Duke Street
York, York County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Board Member Marcus for a Conditional Licensing Agreement.

- (8) **Derry Street Pub, Inc.** Renewal – District 2
R-12671 (LID No. 59887) Case No. 14-9026
2312 Derry Street
Harrisburg, Dauphin County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Refuse Renewal.

- (9) **Mywei, Inc.** Conditional Licensing Agreement
R-11890 (LID No. 49534) Case No. 13-9073 Renewal – District 3
1091 Lancaster Avenue
Tredyffrin Township
Berwyn, Chester County **HOLD – 2/19/14 SESSION**

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (10) **Rick Smith** Renewal of Amusement Permit –
R-16150 (LID No. 57756) Case No. 14-9027 District 2
22 Park Place
Lewistown, Mifflin County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal of Amusement Permit.

- (11) **Rosheema L. Thomas** Renewal – District 2
R-16347 (LID No. 64434) Case No. 14-9036
1412 Swatara Street
Harrisburg, Dauphin County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Refuse Renewal.

Mr. Marcus made a motion to lower the license fee imposed following approval of a tavern gaming license from \$2000.00 to \$500.00. Mr. Marcus noted that the Legislature, through passage of the Fiscal Code, granted the PLCB the discretion to lower this license fee for entities that had not yet paid the fee. Mr. Marcus noted that the fee was being lowered in order to encourage applications for tavern gaming licenses. Chairman Brion noted that this was an unusual step in that the Legislature granted the Board with discretionary authority to lower the fee rather than mandating that the fee be lowered. Chairman Brion stated the PLCB believes it was the intent of the Legislature that the fee be lowered to \$500.00.

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve Motion.

(12) **Big Woody’s South Fourth, LLC** New Tavern Gaming License
t/a Big Woody’s
R-11835 (LID No. 68073)
1841 South 4th Street
Allentown, Lehigh County

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve New Tavern Gaming License.

From the Bureau of Human Resources Jennifer Haas, Director of Human Resources

- (1) **Lillian Campbell – Affirm Removal Action**
- (2) **Cassandra Elwine – Affirm Removal Action**
- (3) **Loretta Hopwood – Removal Action**
- (4) **Kalief Leonard – Affirm Removal Action**
- (5) **Anthony Moody – Removal Action**

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- (6) **Loretta Peterson – Removal Action**
- (7) **Latifah Reddy – Removal Action**
- (8) **Angela Ritchie – Affirm Removal Action**
- (9) **Cerissa Rogers – Five-Day Suspension Action**
- (10) **Letitia Ross – Removal Action**
- (11) **Newton Speedwell – Affirm Removal Action**

Motion Made: Board Member Marcus

Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Personnel Actions.

*From the Bureau of Purchasing and ContractingAugust Hehemann, Chief Financial Officer
Melinda John, Director, Bureau of Purchasing & Contracting*

- (1) **Hearing Examiner Services – Sole Source – VENDOR:** John A. Mulroy – **TERM:** One (1) year – The Hearing Examiner represents the Board in the capacity of a hearing examiner for administrative hearings conducted in the Commonwealth of Pennsylvania regarding matters which the Board shall adjudicate as required by law - \$150,000.00 estimated cost.
- (2) **Security Guard Services – DGS Statewide Contract – VENDOR:** St. Moritz Security Services, Inc. – **TERM:** Six (6) months – Provide a uniformed unarmed security guard from 11:15 AM through 7:15 PM Monday and Tuesday and from 1:15 PM through 9:15 PM Wednesday through Saturday at Store 5145, Philadelphia – \$16,143.60 estimated cost.
- (3) **Drafting and Design Services – Exercise Option One – VENDOR:** Hammel Associates Architects, LLC – **TERM:** One (1) year – Provide architect and engineering services as well as supplement existing in-house drafting and design services to produce permit plans for refurbished or new stores and other projects as needed – \$100,000.00 estimated cost.
- (4) **Steel Shelving – DGS Statewide Contract – VENDOR:** Kent Fixture Corp. – Steel shelving for the standard branding of store 6720 in Dillsburg – \$29,575.48 estimated cost.
- (5) **Steel Shelving – DGS Statewide Contract – VENDOR:** Kent Fixture Corp. – Steel shelving for the standard branding of store 6715 in Eppers – \$22,767.78 estimated cost.
- (6) **Furniture for Store #2220 – DGS Statewide Contract – VENDOR:** TC Millworks – New wall units for store #2220 in Linglestown – \$60,968.81 estimated cost.
- (7) **Furniture for Store #6526 – DGS Statewide Contract – VENDOR:** TC Millworks – New wall units, display tables and display carts for store #6526 in Murrysville – \$104,966.67 estimated cost.

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(8) Oracle ERP Controls Validation Project – Request for Proposal – **VENDOR:** CliftonLarsonAllen, LLP – **TERM:** Six (6) months – The project will provide experienced and skilled Enterprise Resource Planning (ERP) Controls Validation personnel; documentation of PLCB ERP current controls, possible defects in controls and control gaps, along with recommendations for remediation using organizational, process or technology changes – \$61,000.00 estimated cost. |

Motion Made: Board Member Marcus

Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Purchasing & Contracting matters.

From the Bureau of Retail Operations Dale Horst, Director of Retail Operations

**(1) #0252 – 4643 Centre Avenue, Pittsburgh
Exercise Option**

**(2) #4003 – 55 Memorial Highway, Dallas
Exercise Option**

**(3) #0602 – 1202 Rockland Street, Reading
Amendment**

Motion Made: Board Member Marcus

Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Retail Operations Actions.

*From the Bureau of Product Selection/Marketing Dale Horst, Interim Director of Marketing/Merchandising
Pam Bernd, Chief of Product/Category Management*

1. Cost and Retail Decreases

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>PRESENT</u>		<u>PROPOSED</u>	
		<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
<u>PHILADELPHIA DISTILLING</u>					
30640	Shine White Whiskey				
	750 ML, 6 Units Per Case	\$91.08	\$24.99	\$80.16	\$21.99
	Velocity Code: C Cost Per Unit:	15.18		13.36	

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SUTTER HOME WINERY

6611	Tres Agaves Blanco Tequila				
	750 ML, 6 Units Per Case	\$102.72	\$27.99	\$91.68	\$24.99
	Velocity Code: C Cost Per Unit:	17.12		15.28	
6613	Tres Agaves Reposado Tequila				
	750 ML, 6 Units Per Case	\$110.46	\$29.99	\$103.08	\$27.99
	Velocity Code: C Cost Per Unit:	18.41		17.18	

EFFECTIVE DATES: The proposed cost will become effective August 03, 2014
and the proposed retail prices will become effective
when the current stock has been sold.

2. Recommended Delistings - Retail Price Reductions

<u>Code</u>	<u>Brand Name</u>	<u>Size</u>	<u>Present Retail</u>	<u>Proposed Retail Effective 10/01/14</u>	<u>Proposed Retail Effective 12/01/14</u>
7155	Absolut Tune	750 ML	\$ 21.99	\$ 17.99	\$ 14.99
5835	Baileys Hazelnut	750 ML	\$ 25.99	\$ 20.99	\$ 16.99

EFFECTIVE DATES: The transference to closeout will become effective September 2, 2014

3. One Time Buy - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>SIZE</u>	<u>COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>JIM BEAM BRANDS CO</u>				
Jim Beam Operation Homefront PET	1.75 l	\$105.00	\$17.50	\$28.99
<u>PIEDMONT DISTILLERS INC</u>				
Midnight Moon Cranberry	750 ml	\$67.86	\$11.31	\$18.99
<u>THE WINE GROUP</u>				
Cupcake Vineyards Red Zinfandel	750 ml	\$49.68	\$4.14	\$7.99

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4. Chairman's Selection Items - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>SIZE</u>	<u>COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Southern Wine and Spirits of PA</u>				
Vine Cliff Winery Cabernet Sauvignon - Claret Napa Valley 2007	750ML	\$220.32	\$18.36	\$29.99
<u>Regal Wine Imports, Inc.</u>				
Campodipetra Prosecco NV	750ML	\$65.52	\$5.46	\$9.99
<u>A W Direct, Inc.</u>				
Cambridge Cellars Zinfandel Russian River Valley 2013	750ML	\$111.96	\$9.33	\$15.99
Limited by Cambridge Cellars Cabernet Sauvignon Central Coast 2013	750ML	\$73.20	\$6.10	\$10.99
<u>Southern Vintage Wines, Inc.</u>				
Jack Henry Chardonnay Sonoma County 2013	750ML	\$141.60	\$11.80	\$19.99
Lillium Wines Pinot Noir Russian River Valley 2013	750ML	\$111.96	\$9.33	\$15.99
Lillium Wines Zinfandel Russian River Valley 2012	750ML	\$127.44	\$10.62	\$17.99
<u>T. Elenteny Imports/T. Elenteny Holdings LLC</u>				
Chateau Carignan Prima Cadillac Cotes de Bordeaux 2008	750ML	\$181.61	\$15.13	\$24.99
La Cave des Grands Crus Blancs Pouilly Vinzelles Vieilles Vignes 2013	750ML	\$119.69	\$9.97	\$16.99
N°2 et N°5 de Francarney Fronsac 2010	750ML	\$88.73	\$7.39	\$12.99
Jean Noel Haton Extra Brut Champagne NV	750ML	\$336.53	\$28.04	\$44.99
Cave de Bissey Cremant de Bourgogne NV	750ML	\$104.21	\$8.68	\$14.99
Domaine les Pins Clos les Pins Bourgueil 2011	750ML	\$119.69	\$9.97	\$16.99
<u>Nawrocki Imports</u>				
Bodegas Vega Sauco Adoremus Reserva 1999	750ML	\$119.71	\$9.98	\$16.99
Vina Cerron Remordimiento Red 2013	750ML	\$80.95	\$6.75	\$11.99
Vina Cerron Remordimiento White 2013	750ML	\$80.95	\$6.75	\$11.99
Fazio Calebianche Catarratto DOC Erice 2013	750ML	\$88.75	\$7.40	\$12.99
Fazio Levantino Insolia DOC Erice 2013	750ML	\$88.75	\$7.40	\$12.99
Malo Tojo Lisa Moscatel 2013	750ML	\$88.75	\$7.40	\$12.99

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5. Luxury One Time Buy Items - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>VINTAGE</u>	<u>SIZE</u>	<u>CASE COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>AU BON CLIMAT WINERY</u>					
Au Bon Climat Santa Barbara Chardonnay	Current	750 ML	\$ 134.52	\$ 11.21	\$ 18.99
Au Bon Climat Santa Barbara County Pinot Noir	Current	750 ML	\$ 134.52	\$ 11.21	\$ 18.99
Clendenen Family vineyards "Pip" Chardonnay	Current	750 ML	\$ 156.60	\$ 13.05	\$ 21.99
<u>ALLEGRO WINE COMPANY, LLC</u>					
Allegro Winery Merlot Chambourcin	Current	750 ML	\$119.28	\$9.94	\$16.99
<u>ANDREW WILL CELLARS</u>					
Andrew Will Red Blend Champoux Vineyard	2010	750 ML	\$205.08	\$34.18	\$54.99
Andrew Will Sorella Red Blend	2010	750 ML	\$226.38	\$37.73	\$59.99
<u>CAPITAL WINE & SPIRITS</u>					
Allegrini Amarone della Valpolicella Classico	2009	750 ML	\$607.44	\$50.62	\$79.99
Allegrini La Grola Veronese	2010	750 ML	\$207.60	\$17.30	\$28.99
Allegrini Valpolicella	Current	750 ML	\$104.16	\$8.68	\$14.99
Castello Banfi Brunello di Montalcino Poggio alle Mura	2008	750 ML	\$284.46	\$47.41	\$74.99
Quinta do Noval Porto Late Bottled Vintage Single Vineyard	2008	750 ML	\$181.68	\$16.14	\$24.99
Quinta do Noval Porto Vintage	Current	750 ML	\$381.30	\$63.55	\$99.99
Quinta do Noval Porto Vintage Nacional	Current	750 ML	\$1,219.92	\$406.64	\$549.99
<u>DE GRAZIA IMPORTS LLC</u>					
Tenuta delle Terre Nere Etna Rosso	Current	750 ML	\$149.52	\$12.46	\$20.99
Tenuta delle Terre Nere Etna Rosso Calderara Sottana	2010	750 ML	\$147.12	\$24.52	\$39.99
Tenuta delle Terre Nere Etna Rosso Feudo di Mezzo	2010	750 ML	\$147.12	\$24.52	\$39.99
Tenuta delle Terre Nere Etna Rosso Santo Spirito	2010	750 ML	\$147.12	\$24.52	\$39.99
<u>DREADNOUGHT WINES</u>					
Casa Ferreirinha Douro Esteva	Current	750 ML	\$88.68	\$7.39	\$12.99
Ferreira Dona Antonia Reserva Port	NV	750 ML	\$142.92	\$11.91	\$19.99
Ferreira Porto	NV	750 ML	\$627.00	\$52.25	\$82.49

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Ferreira Porto Tawny	NV	750 ML	\$119.64	\$9.97	\$16.99
Ferreira Porto White	NV	750 ML	\$119.64	\$9.97	\$16.99
Justino's 3 Year Rainwater Madeira	NV	750 ML	\$131.28	\$10.94	\$18.49

FERO VINEYARDS & WINERY

Fero Vineyards and Winery Gruner Veltliner	Current	750 ML	\$96.00	\$8.00	\$13.99
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GRAND CRU IMPORTS, INC.

Donelan Syrah Cuvee Christine	Current	750 ML	\$396.60	\$33.05	\$52.99
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HEIDRUN MEADERY

Heidrun Meadery Macadamia Nut Sparking Honey	NV	750 ML	\$220.32	\$18.36	\$29.99
Heidrun Meadery Orange Blossom Sparking Honey	NV	750 ML	\$173.88	\$14.49	\$23.99

KOBRAND CORPORATION

Masi Amarone della Valpolicella Classico Riserva Costasera	2008	750 ML	\$241.08	\$40.18	\$63.99
Masi Amarone della Valpolicella Serego Alighieri Vaio Armaron	2008	750 ML	\$264.96	\$44.16	\$69.99
Masi Brolo di Campofiorin Oro Veronese	2009	750 ML	\$106.32	\$17.72	\$28.99
Nozzole Chianti Classico Riserva La Forra	Current	750 ML	\$148.92	\$24.82	\$39.99
Sassicaia	Current	750 ML	\$700.62	\$116.77	\$169.99
Sassicaia	Current	1.5 L	\$702.06	\$234.02	\$323.99
Tenuta La Fuga Brunello di Montalcino	2009	750 ML	\$206.04	\$34.34	\$54.99
Tenuta San Guido Guidalberto	Current	750 ML	\$168.30	\$28.05	\$44.99
Tenuta San Guido Le Difese	Current	750 ML	\$102.42	\$17.07	\$27.99
Tenute Silvio Nardi Rosso di Montalcino	Current	750 ML	\$166.08	\$13.84	\$22.99
Torcalvano Vino Nobile di Montepulciano	Current	750 ML	\$166.08	\$13.84	\$22.99

KREUTZ CREEK WINEYARDS

Kreutz Creek Vineyards Chambourcin	NV	750 ML	\$127.44	\$10.62	\$17.99
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MAJESTIC WINE AND SPIRITS USA

L'Ecole 41 Cabernet Sauvignon	Current	1.5 L	\$244.80	\$40.80	\$64.99
L'Ecole 41 Merlot	Current	750 ML	\$173.88	\$14.49	\$23.99
Paul Goerg Champagne Brut Rose	NV	750 ML	\$336.60	\$28.05	\$44.99
Underwood Pinot Noir	Current	750 ML	\$88.68	\$7.39	\$12.99

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MHW/WELL OILED WINE COMPANY

Anciano Wood Box 3 Pack Crianza	3 year	2.25 L	\$31.04	\$31.04	\$49.99
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MOET HENNESSY USA INC.

NW Unfiltered Cabernet	Current	750 ML	\$187.62	\$31.27	\$49.99
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MONSIEUR TOUTON SELECTIONS LTD

Cantina Gabriele Montepulciano d'Abruzzo Mevushal	Current	750 ML	\$96.12	\$8.01	\$13.99
Cantina Gabriele Pinot Noir Mevushal	Current	750 ML	\$96.12	\$8.01	\$13.99
O Dwyers Creek Sauvignon Blanc Marlborough Mevushal	Current	750 ML	\$119.04	\$9.92	\$16.99
Terra Vega Cabernet Sauvignon Valle Central Mevushal	Current	750 ML	\$57.13	\$4.76	\$8.99

OLD BRIDGE CELLARS

Greywacke Pinot Noir Marlborough	Current	750 ML	\$259.08	\$21.59	\$34.99
Greywacke Wild Sauvignon Blanc Marlborough	Current	750 ML	\$181.68	\$15.14	\$24.99

P.R. GRISLEY COMPANY

Bodegas Ondalan Crianza	Current	5 L	\$63.00	\$63.00	\$99.99
Bodegas Ondalan Rioja Madurado	750 ML	750 ML	\$81.00	\$6.75	\$11.99

PALM BAY INTERNATIONAL

Recanati Cabernet Sauvignon Reserv	Current	750 ML	\$79.20	\$13.20	\$21.99
Recanati Merlot Reserve	Current	750 ML	\$79.20	\$13.20	\$21.99
Recanati Special Reserve White	Current	750 ML	\$168.30	\$28.05	\$44.99
Recanati Wild Carignan Reserve	Current	750 ML	\$183.78	\$30.63	\$48.99

PARADOX VINEYARD LLC

Paradox Vineyard Pinot Blanc	Current	750 ML	\$158.40	\$13.20	\$21.99
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PRESQUE ISLE WINE CELLARS

Presque Isle Wine Cellars Cabernet Sauvignon	Current	750 ML	\$158.40	\$13.20	\$21.99
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REGAL WINE IMPORTS, INC

Christmas Red	Current	750 ML	\$65.52	\$5.46	\$9.99
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Christmas White	Current	750 ML	\$65.52	\$5.46	\$9.99
Dunham Cellars Cabernet Sauvignon XVI	2010	750 ML	\$366.60	\$28.05	\$44.99
Dunham Cellars Three Legged Red	Current	750 ML	\$142.92	\$11.91	\$19.99
Dunham Cellars Trutina Red Blend	Current	750 ML	\$212.04	\$17.67	\$28.99
Ryan Patrick Vineyards Redhead Red	Current	750 ML	\$73.20	\$6.10	\$10.99

SOUTHERN WINE AND SPIRITS OF PA

Barkan Chardonnay Classic	Current	750 ML	\$88.68	\$7.39	\$12.99
Barkan Pinot Noir Classic	Current	750 ML	\$88.68	\$7.39	\$12.99
Greystone Cellars Merlot	Current	750 ML	\$65.40	\$5.45	\$9.99
Markham Merlot	Current	750 ML	\$142.92	\$11.91	\$19.99
Nine Stones Barossa Shiraz	Current	750 ML	\$88.68	\$7.39	\$12.99
Patient Cottat Le Grand Caillou Chenin Blanc	Current	750 ML	\$81.00	\$6.75	\$11.99
Patient Cottat Sancerre	Current	750 ML	\$166.20	\$13.85	\$22.99
Vincent Girardin Pouilly-Fuisse Vieilles Vignes	Current	750 ml	\$197.16	\$16.43	\$26.99

T. ELENTENY HOLDINGS LLC

Emidio Pepe Montepulciano d'Abruzzo	2003	750 ML	\$292.20	\$48.70	\$76.99
Emidio Pepe Trebbiano d'Abruzzo	2010	750 ML	\$311.58	\$51.93	\$81.99

THE COURTYARD WINERIES, LLC

Courtyard Wineries La Courette Lemberger	Current	750 ML	\$88.32	\$7.36	\$12.99
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THE WINE MERCHANT, LTD

Arbor Crest Four Vineyards Merlot	2010	750 ML	\$127.44	\$10.62	\$17.99
Armida Winery Poizin Zinfandel	Current	750 ML	\$158.40	\$13.20	\$21.99
Bitch White	Current	750 ML	\$81.00	\$6.75	\$11.99
Broadbent Rainwater Madeira	NV	750 ML	\$111.96	\$9.33	\$15.99
Dow Porto Late Bottled	2008	750 ML	\$166.20	\$13.85	\$22.99
Masciarelli Montepulciano d'Abruzzo	Current	750 ML	\$65.52	\$5.46	\$9.99
Milbrandt Vineyards Traditions Chardonnay	Current	750 ML	\$88.68	\$7.39	\$12.99
Produttori del Barbaresco	2010	750 ML	\$251.40	\$20.95	\$33.99
Waterbrook Cabernet Sauvignon	Current	750 ML	\$173.88	\$14.49	\$23.99
Waterbrook Merlot Reserve	Current	750 ML	\$173.88	\$14.89	\$23.99

VINE ST. IMPORTS

The Chardonnay Project	Current	750 ML	\$118.80	\$9.90	\$16.99
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VINTAGE IMPORTS INC

Ca'Momi Merlot	Current	750 ML	\$96.48	\$8.04	\$14.99
Mill Creek Vineyards Merlot	Current	750 ML	\$142.92	\$11.91	\$19.99
Adelsheim Elizabeth's Reserve Pinot Noir	Current	750 ML	\$187.62	\$31.27	\$49.99
Adelsheim Deglace Pinot Noir	Current	375 ML	\$253.20	\$21.10	\$33.99

WINEBOW INC.

Domaine Gallety Cotes Du Vivarais	Current	750 ML	\$266.88	\$22.24	\$35.99
Patrick Bottex Bugey Cerdon La Cueille	NV	750 ML	\$181.68	\$15.14	\$24.99

6. Luxury One Time Buy Cost and Retail Increases

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>PRESENT</u>		<u>PROPOSED</u>	
		<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
<u>THE WINE MERCHANT, LTD</u>					
17061	Broadbent 5 Year Aged Madeira	\$157.16	\$21.99	\$173.88	\$23.99
17062	Broadbent 10 Year Malmsey Madeira	\$319.88	\$42.99	\$336.60	\$44.99
11229	Blandy's 5 Year Aged Bual Madeira	\$166.03	\$22.99	\$173.88	\$23.99
11231	Blandy's Five Year Verdelho Madeira	\$166.03	\$22.99	\$173.88	\$23.99
11230	Blandy's Five Year Sercial Madeira	\$166.03	\$22.99	\$173.88	\$23.99
29744	Blandy's Five Year Malmsey Madeira	\$173.71	\$22.99	\$173.88	\$23.99
30529	Bodega La Cigarrera Manzanilla Sherry	\$67.16	\$9.99	\$82.80	\$11.99
45578	El Maestro Sierra Amontillado Sherry	\$191.12	\$25.99	\$194.88	\$26.49
43181	Bodegas Grant La Garrocha Amontillado	\$90.44	\$12.99	\$93.96	\$13.49

VINTAGE IMPORTS INC

25962	Emilio Lustau East India Solera	\$173.41	\$19.99	\$173.41	\$23.99
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EFFECTIVE DATES: The proposed costs will become effective: 07/31/14
and the proposed retail price will become effective: 07/31/14

7. Luxury One Time Buy Cost and Retail Decreases

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>PRESENT</u>		<u>PROPOSED</u>	
		<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
<u>PALM BAY INTERNATIONAL</u>					
26037	Williams and Humbert Amontillado 30 YR Jalifa	\$244.40	\$62.99	\$188.10	\$49.99
26010	Williams and Humbert Dos Cortados 20 YR	\$187.62	\$49.99	\$149.40	\$39.99

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25983	Williams and Humbert Don Guido 20 YR Rare Old Sweet	\$193.52	\$49.99	\$149.40	\$39.99
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THE WINE MERCHANT, LTD

11235	Leacocks Full Rich Malmsey Madeira	\$173.71	\$23.99	\$135.12	\$18.99
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VINTAGE IMPORTS INC.

10225	Emilio Lustau Solera Reserva Palo Cortado Peninsula	\$181.32	\$25.99	\$166.63	\$22.99
10220	Emilio Lustau Manzanilla Papirusa	\$158.16	\$22.99	\$111.41	\$15.99
25966	Emilio Lustau Pedro Ximenez San Emilio Solera	\$200.76	\$27.99	\$189.91	\$25.99
25961	Emilio Lustau Los Arcos Dry Amontillado	\$123.60	\$18.99	\$111.41	\$15.99

EFFECTIVE DATES: The proposed costs will become effective: July 31, 2014
and the proposed retail price will become effective: July 31, 2014

8. Luxury One Time Buy Case Cost Adjustment/No Retail Change

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>PRESENT</u>		<u>PROPOSED</u>	
		<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>

KOBRAND CORPORATION

11337	Taylor Fladgate Tawny Port 20 Year	\$343.88	\$45.99	\$344.28	\$45.99
43187	Taylor Fladgate Fine Ruby Port	\$104.12	\$14.99	\$104.04	\$14.99
46070	Croft Pink Porto	\$119.72	\$16.99	\$119.28	\$16.99
18471	Jose Maria da Fonseca Terra Bella Organic Porto	\$143.00	\$19.99	\$141.60	\$19.99
43188	Taylor Fladgate Fine Tawny	\$104.12	\$14.99	\$104.04	\$14.99

SOUTHERN WINE AND SPIRITS OF PA

17041	Cockburns Tawny Port 20 Year	\$322.87	\$42.99	\$322.80	\$42.99
18136	Warre's Warrior Special Reserve Port	\$127.51	\$18.49	\$130.56	\$18.49
43240	Warre Porto Fine White	\$104.23	\$14.99	\$104.16	\$14.99

THE WINE MERCHANT, LTD

29814	Hidalgo La Gitana Manzanilla	\$121.40	\$16.99	\$121.56	\$16.99
26134	Dow's Crusted Port	\$220.15	\$29.99	\$220.32	\$29.99
25875	Leacock's Rainwater Madeira	\$111.79	\$15.99	\$111.96	\$15.99
11373	Dow Porto 20 Year Old Tawny	\$413.83	\$54.99	\$414.00	\$54.99
38144	Dow's Boardroom Porto	\$181.39	\$24.99	\$181.68	\$24.99
38753	Franciscan Chardonnay Carneros Estate Cuvee Sauvage	\$80.83	\$11.99	\$81.00	\$11.99

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WINEBOW INC

22967 Emilio Hidalgo Pedro Ximenez \$110.18 \$29.99 \$109.98 \$29.99

EFFECTIVE DATES: The proposed cost changes will become effective: 07/31/14

9. Online Exclusive Items - Recommended Approvals

<u>BRAND DESCRIPTION</u>	<u>SIZE</u>	<u>COST</u>	<u>UNIT COST</u>	<u>RETAIL</u>
<u>Moet Hennessy</u>				
Hennessy VS Cognac Shepard Fairey Artist Label 2014 2pk	1500 ML	\$609.78	\$101.63	\$149.99
<u>Palateur Imports</u>				
Maison Dolin Genepy des Alps Liqueur	750 ML	\$252.00	\$21.00	\$33.99
<u>Legendary Brands LLC</u>				
Riga Black Balzam Herbal Bitters	375 ML	\$146.60	\$7.33	\$12.99
Riga Black Balzam Currant Liqueur	375 ML	\$146.60	\$7.33	\$12.99
<u>Southern Wine & Spirits</u>				
Spring 44 Single Barrel Straight Bourbon Whiskey	750 ML	\$241.08	\$40.18	\$64.99
Spring 44 Straight Bourbon Whiskey	750 ML	\$163.68	\$27.28	\$44.99
Spring 44 Old Tom Gin	750 ML	\$163.68	\$27.28	\$44.99
Spring 44 Rob's Mountain Gin	750 ML	\$105.60	\$17.60	\$29.99
Spring 44 Gin	750 ML	\$105.60	\$17.60	\$29.99
Spring 44 Honey Vodka	750 ML	\$105.60	\$17.60	\$29.99
Spring 44 Vodka	750 ML	\$105.60	\$17.60	\$29.99
<u>ASDSpirits LLC</u>				
The Reposado by Porfidio	750 ML	\$291.00	\$48.50	\$78.99
The Anejo by Porfidio	750 ML	\$462.00	\$77.00	\$119.49
The Original by Porfidio	750 ML	\$945.00	\$157.50	\$224.99
<u>Authentic Beverage Mgmt</u>				
Colkegan Single Malt Whiskey	750 ML	\$170.00	\$28.33	\$49.99

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10. Online Cost and Retail Changes

<u>CODE</u>	<u>BRAND NAME AND SIZE</u>	<u>PRESENT</u>		<u>PROPOSED</u>	
		<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
<u>Palateur Imports</u>					
30579	Comandon Cognac XO 750 ml 4 units per case Cost Per Unit: Regular Price increase	\$356.00 \$89.00	\$135.99	\$571.14 \$95.19	\$142.99
30578	Comandon Cognac VSOP 750 ml 12 units per case Cost Per Unit: Moving from niche to luxury Decrease in Cost	\$279.12 \$23.26	\$38.99	\$377.04 \$31.42	\$50.99
<u>Niche Import Co</u>					
34275	Domaine du Coquerel Calvados FINE 750 ml 6 units per case Cost Per Unit: Change in Distributor Decrease in Cost	\$88.50 \$14.75	\$25.99	\$81.00 \$13.50	\$23.99
34273	Schladerer Himbeergeist Brandy 750 ml 6 units per case Cost Per Unit: Price Increase	\$129.00 \$21.50	\$36.49	\$135.00 \$22.50	\$37.99
30536	Stroh 80 Rum 750 ml 6 units per case Cost Per Unit: Change in Distributor Decrease in Cost	\$115.74 \$19.29	\$31.99	\$100.02 \$16.67	\$28.99

EFFECTIVE DATES: The proposed costs will become effective: August 4, 2014
and the proposed retail price will become effective: August 4, 2014

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve all Bureau of Product Selection/Marketing Actions.

Note: Board Minutes are not officially approved until all required signatures are affixed.

From the Office of the Executive Director.....John Metzger, Executive Director

Proposed Vendor Code of Conduct

Mr. Marcus explicitly noted that the reporting obligations imposed by the Vendor Code of Conduct apply to prospective or currently occurring behavior, not past instances of alleged misconduct.

Motion Made: Board Member Marcus
Seconded: Board Member Holden

Board Decision: Unanimously agreed (3-0 vote) to Approve the Proposed Vendor Code of Conduct.

FINANCIAL REPORT *Anna Maria Kiehl, Comptroller Operations, Office of Budget*

None

OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, August 13, 2014 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions regarding actions and matters which have been approved at previous public meetings.

Note: Board Minutes are not officially approved until all required signatures are affixed.

ADJOURNMENT

On a motion by Board Member Marcus, seconded by Board Member Holden, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary