PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

THURSDAY, OCTOBER 30, 2014 NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Joseph E. "Skip" Brion, Chairman Tim Holden, Board Member Michael Negra, Board Member John E. Metzger, Executive Director John Stark, Board Secretary Office of Chief Counsel
Bureau of Licensing
Bureau of Human Resources
Bureau of Purchasing and Contracting

Bureau of Retail Operations
Bureau of Product Selection/Marketing
Financial Report
Other Issues

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Brion called the meeting to order.

Pledge of Allegiance to the Flag

OLD BUSINESS......Secretary Stark

A. Motion to approve the previous Board Meeting Minutes of the October 8, 2014 meeting.

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously approved (3-0 vote) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief CounselFaith Smith Diehl, Chief Counsel

(1) NEW OXFORD SOCIAL & ATHLETIC CLUB

Administrative Law Judge Appeal

200 West Golden Avenue P.O. Box 55 New Oxford, Pennsylvania 17350-1310 CC-5284 / LID 2438 Citation No. 13-1786

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Reverse ALJ's Dismissal of Count 6 and Affirm ALJ's

Dismissal of Count 5.

(2) Pennsylvania Liquor Control Board

Proposed Regulatory Changes

Agency Number 54 / ID Number 81 Discount Pricing Practices Norina K. Blynn and Rodrigo J. Diaz

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Proposed Regulatory Changes.

From the Bureau of Licensing Jerry Waters, Director of Regulatory Affairs
Tisha Albert, Director, Bureau of Licensing

(1) Acme Markets, Inc.

R-232 (LID No. 69318) Case No. 14-9122

920 Red Lion Road

Philadelphia, Philadelphia County

Double Transfer & Requests for

Interior Connections with

Another Business and to Conduct

Another Business on the

Licensed Premises – Restaurant

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Requests for

Interior Connections with Another Business and to Conduct Another

Business on the Licensed Premises.

(2) Acme Markets, Inc.

R-13586 (LID No. 70289)

101 Byers Drive

Concord Township

Glen Mills, Delaware County

"Intermunicipal" Double Transfer & Requests for Interior Connections with

Another Business and to Conduct

Another Business on the

Licensed Premises - Restaurant

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Requests for

Interior Connections with Another Business and to Conduct Another

Business on the Licensed Premises.

(3) Brown's Parkside, LLC

> R-181 (LID No. 69891) 1575 North 52nd Street, Suite 400 Philadelphia, Philadelphia County

Double Transfer & Requests for Interior Connections with Another Business & to Conduct Another Business on the

Licensed Premises – Restaurant

Motion Made: Board Member Holden **Seconded:** Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Requests for

Interior Connections with Another Business and to Conduct Another

Business on the Licensed Premises.

East End Brewing Company, Inc. **(4)**

> GP-373 (LID No. 69893) 147 Julius Street

Pittsburgh, Allegheny County

Request to Sell Other

Items on the Licensed Premises –

Brewery Pub

Board Member Holden **Motion Made:** Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Request to Sell Other Items on

the Licensed Premises Except the Bulk Coffee and Dry Beer Cake Mix.

(5) Falbo Vallozzi, LLC

R-5758 (LID No. 69930) 435 Market Street Pittsburgh, Allegheny County Person-to-Person Transfer & Request for an Interior Connection with Another Business - Restaurant

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for

Interior Connection with Another Business.

(6) Jai Ambe Maa, Inc.

D-946 (LID No. 69437) Case No. 14-9116

300 West New Castle Street Butler, Butler County

Double Transfer & Request to be Engaged in Another Business –

Distributor

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Refuse Transfer.

(7) Jo and Friends, Inc. t/a Polish Palace

R-5564 (LID No. 57911) Case No. 14-9123

125 East Broad Street

West Hazleton, Luzerne County

Request for Hearing After Revocation – Restaurant

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Reinstate License Subject to Receipt of

Necessary Forms and Fees to Renew License and Extend the Safekeeping

Period.

(8) Montage Beer, LLC

R-2461 (LID No. 70311) 899 Davis Street Moosic

Scranton, Lackawanna County

"Intermunicipal" Double
Transfer & Request for
Interior Connections with
Another Business – Restaurant

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for an

Interior Connection with Another Business.

(9) Neuheimer Brewing Co., LLC t/a Oakbrook Brewing Company

GP-512 (LID No. 68621) Case No. 14-9129

628 Park Avenue

Reading, Berks County

New – Brewery Pub

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve New Brewery Pub License.

(10) Pick A Deli Six Packs To Go, LLC

R-17721 (LID No. 70053) 419 South Centre Street Pottsville, Schuylkill County "Intermunicipal" Double
Transfer & Request for
Interior Connections with
Another Business – Restaurant

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for

Interior Connections with Another Business.

(11) Roberto's, Inc. New – Economic Development

EDR-38 (LID No. 69920) Case No. 14-9127 Restaurant

23 South Union Street

Middletown, Dauphin County

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Refuse new Economic Development

Restaurant application.

(12) Tolani Cabinets, Inc. "Intermunicipal" Double t/a Aryan Express Mart Transfer & Request for an

R-15102 (LID No. 69846)

904 South Main Street

Old Forge, Lackawanna County

Transfer & Request for an Interior Connection with
Another Business – Restaurant

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for an

Interior Connection with Another Business.

(13) 39 S.W.S., Inc. Renewal – District 6

t/a Mr. Smitty's Place

R-12697 (LID No. 42902) Case No. 14-9105

243-245 East Pittsburgh Street Greensburg, Westmoreland County

Motion Made: Board Member Holden

Seconded:

Board Decision: Hold by Board Member Holden for an Amended Conditional Licensing

Agreement.

(14) DCDP, Inc. Renewal – District 6

H-5857 (LID No. 47164) Case No. 14-9099 136-139 Pittsburgh Road Butler, Butler County

Motion Made: Board Member Holden **Seconded:** Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Refuse Renewal.

(15) Eastvale Inn & Restaurant, Inc. Renewal – District 6

R-17511 (LID No. 18727) Case No. 14-9102 318 Second Avenue Eastvale

Beaver Falls, Beaver County

Motion Made: Board Member Holden **Seconded:** Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Existing

Conditional Licensing Agreement.

(16) GM Investors, Ltd. Renewal - District 4

t/a Old Time Saloon

R-11774 (LID No. 15146) Case No. 14-9071 201-203 West 7th Avenue

Conshohocken, Montgomery County

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Existing

Conditional Licensing Agreement.

(17) Jioio's Restaurants, Inc. t/a Jioio's Restaurant

E-5099 (LID No. 58061)

6067 Route 981 **Unity Township**

Latrobe, Westmoreland County

Conditional Licensing Agreement

Renewal – District 6

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional

Licensing Agreement.

(18) Timothy L. Sanders, II

Renewal – District 6

t/a Pickles Bar

R-7223 (LID No. 65732) Case No. 14-9104

796 Ewing Street

Washington, Washington County

Motion Made: Board Member Holden

Seconded:

Board Decision: Hold by Board Member Holden for a Conditional Licensing Agreement.

(19) Tracey Ricketts, Inc.

t/a Elzina's

Conditional Licensing Agreement
Renewal – District 10

R-271 (LID No. 47822) Case No. 14-9050

5639 Master Street HOLD – 6/25/14 SESSION

Philadelphia, Philadelphia County

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional

Licensing Agreement.

(20) Estate of Jackson H. Hubler

New Tavern Gaming License

Deborah K. Hubler, Administratrix DBNCTA

t/a Jackson's Bar & Grille R-17390 (LID No. 37947) Main Street, P. O. Box 172

Cooper Township

Winburne, Clearfield County

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve New Tavern Gaming License.

From the Bureau of Human ResourcesJennifer Haas, Director of Human Resources

- (1) Richard Besterman Demotion Action
- (2) Richard Espigh Removal Action
- (3) Sherry Fry Removal Action
- (4) Timothy Konopka Affirm Removal Action
- (5) Courtney Nicgorski Affirm Removal Action
- (6) Maria Rudy Removal Action
- (7) Cameron Sims Removal Action
- (8) Laniea Smith Removal Action
- (9) Cedric Stokes Affirm Removal Action
- (10) Valerie Tolan Removal Action
- (11) Chris West Removal Action
- (12) Marquita Wilson-Green Removal Action

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve all Personnel Actions.

From the Bureau of Purchasing and ContractingAugust Hehemann, Chief Financial Officer Melinda John, Director, Bureau of Purchasing & Contracting

- (1) Spaceman Software Support Competitive bids not required for software support under \$25,000.00 VENDOR: The Nielsen Company TERM: One (1) year Annual maintenance agreement and maintenance utility for Spaceman software, a package that is a complex and fully integrated shelf management system that enables our retail operation to perform shelf planning, category layout and establish space needed to support the level of sales for each of our six-hundred (600) + Fine Wine & Good Spirits stores \$11,600.00 estimated cost.
- (2) Legal Services Exercise Option Year VENDOR: Rhoads & Sinon TERM: One (1) year Continued professional and specialized legal services for representation of the PLCB in litigation in the Dauphin County Court of Common Pleas relating to recouping losses incurred by the PLCB as a result of the default by World Transportation, Inc. (WTI) of contract No. 980801, and in matters before the Board of Claims. Rhoads & Sinon is counsel of record in the litigation for the PLCB \$100,000.00 estimated cost.

- (3) Metasys Software Support Competitive bids not required for software support under \$25,000 VENDOR: Johnson Controls TERM: One (1) year Provide software support for the Metasys Software Program installed through the Guaranteed Energy Saving Act (GESA) project which will ensure that the NWOB is performing at optimum heating and cooling levels while achieving energy savings \$12,295.00 estimated cost.
- (4) Info Tech Gold Subscription Renewal DGS Invitation to Qualify Contract VENDOR: Info Tech Research Group TERM: One (1) year This subscription allows named users access for IT research in an effort to reduce cost, increase efficiencies and to improve service \$21,385.00 estimated cost.
- (5) Philadelphia Police Department Services PO 63003296 Amendment VENDOR: Philadelphia City Treasurer Philadelphia Police Finance Funding adjustment to PO 63003296 as a result of rate increases to continue to provide an overtime detail of four (4) uniformed police officers in four (4) distinctively marked Philadelphia Police Department patrol cars to perform unscheduled security checks at various Fine Wine & Good Spirit stores throughout Philadelphia \$325,000.00 estimated cost.
- (6) Extend Contract 20050207 for Distribution Center 1 VENDOR: XTL, Inc. EXTENSION TERM: Twenty-six (26) months (April 1, 2015 through May 31, 2017) The estimated amount of this extension reflects a rate increase per the contract amount times the forecasted volume \$42,931,430.00 estimated cost.
- (7) Extend Contract 20030814 for Distribution Center 2 VENDOR: Kane Warehousing, Inc. EXTENSION TERM: Twenty-four (24) months and twenty-seven (27) days (July 5, 2015 through July 31, 2017) The estimated amount of this extension reflects a rate increase per the contract amount times the forecasted volume \$28,818,295.00 estimated cost.
- (8) Extend Contract 20020612 for Distribution Center 4 VENDOR: Genco Distribution System EXTENSION TERM: Thirty (30) months (May 1, 2015 through October 31, 2017) The estimated amount of this extension reflects a rate increase per the contract amount times the forecasted volume \$34,489,150.00 estimated cost.
- (9) SuSe Linux Software Support DGS Statewide Contract VENDOR: Dell Marketing TERM: One (1) year Provide software support and patches for the SuSe Linux Version 11 SP1 which is the operating system used by approximately six-hundred twenty (620) store servers and fourteenhundred (1,400) store registers \$76,997.41 estimated cost.
- (10) Steel Shelving DGS Statewide Contract VENDOR: Kent Fixture Corp. Steel shelving for the standard branding of store 3619 in Lancaster \$28,528.66 estimated cost.
- (11) Consulting Service for WebCenter Content Support DGS Invitation to Qualify Contract VENDOR: Team Informatics TERM: One (1) year Provide Oracle WebCenter content support for the PLCB's websites and web applications \$33,750.00 estimated cost.
- (12) Symantec NetBackup Software Support DGS Statewide Contract VENDOR: Carasoft Technology Corporation TERM: One (1) year Provide software support for ongoing technical support, patching and upgrades for Symantec NetBackup, the PLCB's tape backup software \$20,055.41 estimated cost.

- (13) Elevator Maintenance DGS Statewide Contract VENDOR: Schindler Elevator Corp. TERM: Ten (10) months Provide elevator maintenance and repair services for the NWOB \$11,800.00 estimated cost.
- (14) Websphere and Filenet Software Maintenance DGS Statewide Contract VENDOR: IBM TERM: Two (2) months Websphere software provides continuous internet security for communication between our retail stores, central office, gift card service and the ecommerce website. Filenet software allows Licensing and the Administrative Law Judge to conduct their daily operations electronically. It is also used by the Chief Counsel's Office for electronic document retrieval \$47,168.83 estimated cost.
- (15) Pin Pad Adapter Plates and Stands DGS Statewide Contract VENDOR: Pomeroy Provide sixteen-hundred (1,600) pin pad adapter plates that will allow the new pin pads being purchased as part of the POS Upgrade project to affix to the existing pin pad stands. Provide fifty (50) pin pad stands for newly constructed register locations \$26,364.00 estimated cost.
- (16) Zapfix Software License and Support for Linux DGS Statewide Contract VENDOR: Dell Marketing TERM: One (1) year The POS Upgrade project will require extensive testing of the entire retail system. Zapfix software will automate the testing which will save resources and time \$240,601.50 estimated cost.
- (17) Zapfix Software License and Support for Windows DGS Statewide Contract VENDOR: Dell Marketing TERM: Seven (7) months The POS Upgrade project will require extensive testing of the entire retail system. Zapfix software will automate the testing which will save resources and time \$179,039.09 estimated cost.

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve all Purchasing & Contracting matters.

- (1) #8533/8133 ALJ Office, 2221 Paxton Church Road, Harrisburg Exercise Option
- (2) #3914 Mountainville Shopping Center, 1604 South 4th Street, Allentown Amendment
- (3) #3501 3364 Birney Mall, Moosic Closing Recommendation
- (4) #0503 44 Bedford Square, Unit 12, Everett Relocation (to replace #0501)
- (5) #3622 1036 Lititz Pike, Lititz Relocation (to replace #3607)

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve all Retail Operations Actions.

From the Bureau of Product Selection/Marketing......Dale Horst, Director of Marketing/Merchandising
Pam Bernd, Chief of Product Selection

1. Cost and Retail Decreases - November 2014

<u>PRODU</u>	CT(S):				
		PRESENT		PROPOSED	
CODE	BRAND NAME AND SIZE	<u>COST</u>	<u>RETAIL</u>	COST	RETAIL
<u>BIAGIO</u>	CRU AND ESTATE WINES LLC				
6307	Lolailo White Sangria				
	1.5 L, 6 Units Per Case	\$35.52	\$10.99	\$31.62	\$9.99
	Velocity Code: C Cost Per Unit:	5.92		5.27	
9703	Lolailo Red Sangria				
	1.5 L, 6 Units Per Case	\$35.52	\$10.99	\$31.62	\$9.99
	Velocity Code: C Cost Per Unit:	5.92		5.27	

2. Cost Increases

PRODU	<u>CT(S):</u>				
		PRESENT		PROPOSED	
CODE	BRAND NAME AND SIZE	COST	RETAIL	COST	RETAIL
MAJES ⁻	FIC W S USA, INC.				
3933	La Merika Chardonnay				
	750 ML, 12 Units Per Case	\$62.52	\$12.99	\$88.32	\$12.99
	Velocity Code: B Cost Per Unit:	5.21		7.36	
3934	La Merika Pinot Noir				
	750 ML, 12 Units Per Case	\$60.96	\$14.99	\$103.80	\$14.99

Velocity Code: B Cost Per Unit:

5.08

8.65

<u>EFFECTIVE DATES:</u> The proposed cost will become effective November 02, 2014 and the proposed retail prices will become effective November 02, 2014.

3. New Item Accessory - Recommended Listing

BRAND DESCRIPTION	REASON	<u>SIZE</u>	CASE COST	UNIT COST	RETAIL
<u>METROKANE</u>					
Rabbit Aerating Pourer			\$319.68	\$ 9.99	\$ 19.99

4. One Time Buy - Recommended Approval

BRAND DESCRIPTION	<u>SIZE</u>	COST	<u>UNIT</u> <u>COST</u>	RETAIL
Brown Forman Corporation				
Woodford Reserve Masters Collection Pinot Noir Bourbon	750 mL	\$254.36	\$63.59	\$99.99
Capital Wine & Spirits Inc				
Crystal Head Vodka	1.75 L	\$189.93	\$63.31	\$99.99
Constellation Brands Inc				
Popcrush Red Blend	750 mL	\$41.88	\$3.49	\$6.99
Popcrush White Blend	750 mL	\$41.88	\$3.49	\$6.99
Majestic W & S USA				
Voga Duetto Pinot Grigio	1.5 L	\$66.48	\$11.08	\$18.99
North Wales				
Apothic Crush	750 mL	\$65.16	\$5.43	\$9.99

5. Recommended Delistings - Retail Price Reductions

PRODUCT(S):

			Descent		roposed Retail	ı	Proposed Retail
			Present		Effective		Effective
<u>Code</u>	Brand Name	<u>Size</u>	Retail	<u>(</u>	01/05/14	02	2/02/2015
5794	Blackstone Malbec	750 ML	\$ 11.99	\$	9.99	\$	7.99
7827	Bandit Merlot	500 ML	\$ 5.99	\$	4.99	\$	3.99
8886	10 Cane Rum	750 ML	\$ 26.99	\$	21.99	\$	17.99

EFFECTIVE DATES: The transference to closeout will become effective December 1, 2014

6. Reinstatement from Closeout

PRODUCT(S):

		PREV	IOUS	PROPOSED	
CODE	BRAND NAME AND SIZE	COST	RETAIL	COST	RETAIL
DIAGEO	AMERICAS INC				
5926	Baileys Caramel Irish Cream Liqueur				
	12 Units Per Case	\$189.24	\$25.99	\$189.24	\$25.99
	Cost Per Unit:	\$15.77		\$15.77	

EFFECTIVE DATES: Immediately

7. Chairman's Advantage Items - Recommended Approvals

BRAND DESCRIPTION	SIZE	COST	UNIT COST	RETAIL
Majestic Wine & Spirits USA				
Raimat Chardonnay Costers del Segre 2013	750ML	\$57.72	\$4.81	\$8.99
Capital Wine & Spirits				
Bellissima Via Veneto Garganega Pinot Grigio 2013	750ML	\$46.15	\$3.85	\$7.49

Southern Wine and Spirits of PA				
HandCraft Inspiration White 2012	750ML	\$42.24	\$3.52	\$6.99
entwine Merlot 2012	750ML	\$50.04	\$4.17	\$7.99
Capital Wine & Spirits				
Leaping Horse Chardonnay 2013	750ML	\$42.24	\$3.52	\$6.99
Castillo de Tomas-Pasos de la Capula Tempranillo 2013	750ML	\$50.04	\$4.17	\$7.99
Nawrocki Imports				
Outback Jack Shiraz 2014	750ML	\$54.00	\$4.50	\$8.99
Outback Jack Cabernet Merlot 2014	750ML	\$54.00	\$4.50	\$8.99
8. Chairman's Selection Items - Recommended Approvals				
BRAND DESCRIPTION	<u>SIZE</u>	COST	UNIT COST	RETAIL
Maximum Wine Co				
La Celestiere Cotes du Rhone 2012	750ML	\$88.68	\$7.39	\$12.99
Maximum Wine Co				
Balius Cabernet Sauvignon Kylie's Cuvee 2012	750ML	\$142.92	\$11.91	\$19.99
Hesperian Cabernet Sauvignon Napa Valley 2009	750ML	\$220.32	\$18.36	\$29.99
9. Chairman's Selection Items - Temporary Price Reduction				
				PROPOSED RETAIL EFFECTIVE
BRAND DESCRIPTION	CODE	<u>SIZE</u>	PRESENT RETAIL	<u>12/1/14-</u> <u>12/1/14</u>

33616

750ML

\$39.99

\$29.99

Ayala Brut Rose Majeur NV

Siduri Pinot Noir Lingenfeler Vineyard 2012

33640

750ML

\$34.99

\$24.99

10. Luxury One Time Buy Items - Recommended Approvals

Expression 39 Pinot Noir Anderson Creek Vineyard Current 750 mL \$297.84 \$24.82 \$39.99	BRAND DECRIPTION	<u>VINTAGE</u>	<u>SIZE</u>	CASE COST	UNIT COST	<u>RETAIL</u>
Capital Wine & Spirits Spirits	Bighorn Cellars LLC					
Loveblock Pinot Noir Central Otago	Expression 39 Pinot Noir Anderson Creek Vineyard	Current	750 mL	\$297.84	\$24.82	\$39.99
Loveblock Sauvignon Blanc Current 750 mL \$151.80 \$12.65 \$21.99 Monsanto Chianti Classico Riserva Current 750 mL \$181.28 \$15.12 \$24.99 Capezzana Villa Capezzana Carmignano Current 750 mL \$220.32 \$18.36 \$29.99 Capezzana Barco Reale di Carmignano Current 750 mL \$127.44 \$10.62 \$17.99 David Bowler Wine Domaine la Barroche Chateauneuf du Pape "Signature" 2011 Current 750 mL \$365.04 \$30.42 \$48.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 <	Capital Wine & Spirits					
Monsanto Chianti Classico Riserva Current 750 mL \$181.28 \$15.12 \$24.99 Capezzana Villa Capezzana Carmignano Current 750 mL \$220.32 \$18.36 \$29.99 Capezzana Barco Reale di Carmignano Current 750 mL \$127.44 \$10.62 \$17.99 David Bowler Wine Domaine la Barroche Chateauneuf du Pape "Signature" 2011 Current 750 mL \$365.04 \$30.42 \$48.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$149.	Loveblock Pinot Noir Central Otago	Current	750 mL	\$213.72	\$17.81	\$29.99
Capezzana Villa Capezzana Carmignano Current 750 mL \$220.32 \$18.36 \$29.99 Capezzana Barco Reale di Carmignano Current 750 mL \$127.44 \$10.62 \$17.99 David Bowler Wine Domaine la Barroche Chateauneuf du Pape "Signature" 2011 Current 750 mL \$365.04 \$30.42 \$48.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL	Loveblock Sauvignon Blanc	Current	750 mL	\$151.80	\$12.65	\$21.99
David Bowler Wine Current 750 mL \$127.44 \$10.62 \$17.99 Domaine la Barroche Chateauneuf du Pape "Signature" 2011 Current 750 mL \$365.04 \$30.42 \$48.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99	Monsanto Chianti Classico Riserva	Current	750 mL	\$181.28	\$15.12	\$24.99
David Bowler Wine Domaine la Barroche Chateauneuf du Pape "Signature" 2011 Current 750 mL \$365.04 \$30.42 \$48.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$149.04 \$12.42 \$20.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99	Capezzana Villa Capezzana Carmignano	Current	750 mL	\$220.32	\$18.36	\$29.99
Domaine la Barroche Chateauneuf du Pape "Signature" 2011 Current 750 mL \$365.04 \$30.42 \$48.99 Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 <td>Capezzana Barco Reale di Carmignano</td> <td>Current</td> <td>750 mL</td> <td>\$127.44</td> <td>\$10.62</td> <td>\$17.99</td>	Capezzana Barco Reale di Carmignano	Current	750 mL	\$127.44	\$10.62	\$17.99
Chateau d'Oupia Minervois 2012 Current 750 mL \$96.48 \$8.04 \$13.99 Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL <t< td=""><td>David Bowler Wine</td><td></td><td></td><td></td><td></td><td></td></t<>	David Bowler Wine					
Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011 Current 750 mL \$220.32 \$18.36 \$29.99 Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99	Domaine la Barroche Chateauneuf du Pape "Signature" 2011	Current	750 mL	\$365.04	\$30.42	\$48.99
Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99	Chateau d'Oupia Minervois 2012	Current	750 mL	\$96.48	\$8.04	\$13.99
Christian Lauverjat Sancerre Rouge Moulin des Vrilleres 2012 Current 750 mL \$142.92 \$11.91 \$19.99 Luc Sebille Chinon Les Debonnaires 2011 Current 750 mL \$165.12 \$13.76 \$22.99 Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99	Domaine Joseph Voillot Bourgogne Pinot Noir Vielles Vignes 2011	Current	750 mL	\$220.32	\$18.36	\$29.99
Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013 Current 750 mL \$104.04 \$8.67 \$14.99 Domaine des Terres Dorees Fleurie 2012 Current 750 mL \$201.12 \$16.67 \$27.99 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99		Current	750 mL	\$142.92	\$11.91	\$19.99
Domaine des Terres Dorees Fleurie 2012 Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Current 750 mL \$149.04 \$12.42 \$20.99 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99	Luc Sebille Chinon Les Debonnaires 2011	Current	750 mL	\$165.12	\$13.76	\$22.99
Clos du Tue-Boeuf La Butte 2013 Current 750 mL \$173.04 \$14.42 \$23.99 Domaine Bott-Geyl Riesling "Les Elements" 2012 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99	Domaine de la Pepiere Vin de Pays du Jardin de la France La Pepie Cot 2013	Current	750 mL	\$104.04	\$8.67	\$14.99
Domaine Bott-Geyl Riesling "Les Elements" 2012 Patrick Pluze "French Bubble" Brut NV NV 750 mL \$149.04 \$12.42 \$20.99 NV 750 mL \$165.12 \$13.76 \$22.99 Provenance Cabernet Sauvignon Rutherford Current 750 mL \$165.12 \$13.76 \$22.99	Domaine des Terres Dorees Fleurie 2012	Current	750 mL	\$201.12	\$16.67	\$27.99
Patrick Pluze "French Bubble" Brut NV 750 mL \$165.12 \$13.76 \$22.99 Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99 International Trade & Marketing TA Viva Vino	Clos du Tue-Boeuf La Butte 2013	Current	750 mL	\$173.04	\$14.42	\$23.99
Diageo Chateau & Estate Wine Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99 International Trade & Marketing TA Viva Vino	Domaine Bott-Geyl Riesling "Les Elements" 2012	Current	750 mL	\$149.04	\$12.42	\$20.99
Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99 International Trade & Marketing TA Viva Vino	Patrick Pluze "French Bubble" Brut NV	NV	750 mL	\$165.12	\$13.76	\$22.99
Provenance Cabernet Sauvignon Rutherford Current 750 mL \$259.08 \$21.59 \$34.99 International Trade & Marketing TA Viva Vino	Diageo Chateau & Estate Wine					
		Current	750 mL	\$259.08	\$21.59	\$34.99
	International Trade & Marketing TA Viva Vino					
Nicolas Potel Chardonnay Current 750 mL \$119.64 \$9.97 \$16.99		Current	750 ml	\$119.64	\$9.97	\$16.99
Nicolas Potel Pinot Noir Current 750 mL \$127.44 \$10.62 \$17.99	•			·		·
Kohrand Corn	Kohrand Corn					
Kobrand CorpCakebread Cellars Chardonnay Napa Valley ReserveCurrent750 mL\$222.48\$37.08\$58.99		Current	750 ml	\$222 48	\$37.08	\$58 QQ

Kysela Pere et Fils LTD

Cape Mentelle Cabernet Sauvignon 2011	Chateau Hallet, Sauternes	Current	375 mL	\$222.48	\$9.27	\$15.99
Cape Mentelle Cabernet Sauvignon 2011 Current 750 mL \$265.08 \$44.18 \$89.99 CB Chardonnay 2012 Current 750 mL \$220.32 \$18.36 \$29.99 CB Pinot Noir 2012 Current 750 mL \$114.06 \$19.01 \$30.99 CB T Sauvignon Blanc 2014 Current 750 mL \$114.02 \$26.482 \$39.99 CB Te Koko 2011 Current 750 mL \$148.92 \$24.82 \$39.99 CM Willyabrup 2012 Current 750 mL \$160.56 \$26.76 \$42.99 Moet Grand Vintage Rose 2006 Chalk GB Current 750 mL \$245.76 \$40.96 \$44.99 Moet Grand Vintage 2006 GB Current 750 mL \$226.38 \$37.73 \$59.99 More Grand Vintage 2006 GB Current 750 mL \$321.00 \$26.75 \$42.99 More Grand Vintage 2006 GB Current 750 mL \$321.00 \$26.75 \$42.99 More Grand Vintage 2006 GB Current 750 mL \$321.00 \$326.75 \$42.99<	Moet Hennessy USA Inc					
CB Chardonnay 2012 Current 750 mL \$220.32 \$18.36 \$29.99	Cape Mentelle Sauvignon Blanc Sem 2014	Current	750 mL	\$55.98	\$9.33	\$15.99
CB Pinot Noir 2012	Cape Mentelle Cabernet Sauvignon 2011	Current	750 mL	\$265.08	\$44.18	\$69.99
CB T Sauvignon Bianc 2014	CB Chardonnay 2012	Current	750 mL	\$220.32	\$18.36	\$29.99
CB TR Koko 2011	CB Pinot Noir 2012	Current	750 mL	\$114.06	\$19.01	\$30.99
Current 750 mL \$160.56 \$26.76 \$42.99	CB T Sauvignon Blanc 2014	Current	750 mL	\$197.16	\$16.43	\$26.99
Moet Grand Vintage Rose 2006 Chalk GB Current 750 mL \$245.76 \$40.96 \$64.99 Moet Grand Vintage 2006 GB Current 750 mL \$226.38 \$37.73 \$59.99 Monsieur Touton Selections LTD Les Hauts de Canon la Gaffeliere Current 750 mL \$321.00 \$26.75 \$42.99 Bodegas LAN Crianza Current 750 mL \$96.12 \$8.01 \$13.99 Bodegas LAN Reserva Current 750 mL \$181.08 \$11.94 \$19.99 Bodegas LAN Gran Reserva Current 750 mL \$181.08 \$15.09 \$24.99 Palm Bay International Trimbach Gewurztraminer Vendage Tardive Current 375 mL \$245.04 \$20.42 \$32.99 Southern Wine and Spirits of PA Argyle Pinot Noir Reserve Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabernet Sauvignon Paso Robles Current 750 mL \$181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L	CB Te Koko 2011	Current	750 mL	\$148.92	\$24.82	\$39.99
Mont Grand Vintage 2006 GB Current 750 mL \$226.38 \$37.73 \$59.99 Monsieur Touton Selections LTD Les Hauts de Canon la Gaffeliere Current 750 mL \$321.00 \$26.75 \$42.99 Bodegas LAN Crianza Current 750 mL \$96.12 \$8.01 \$13.99 Bodegas LAN Reserva Current 750 mL \$142.08 \$11.84 \$19.99 Bodegas LAN Gran Reserva Current 750 mL \$181.08 \$15.09 \$24.99 Palm Bay International Trimbach Gewurztraminer Vendage Tardive Current 750 mL \$245.04 \$20.42 \$32.99 Southern Wine and Spirits of PA Argyle Pinot Noir Reserve Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabemet Sauvignon Paso Robles Current 750 mL \$181.66 \$15.13 \$24.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 T. Elenteny Holdings LLC Val delle Corti Chianti Class	CM Wilyabrup 2012	Current	750 mL	\$160.56	\$26.76	\$42.99
Monsieur Touton Selections LTD	Moet Grand Vintage Rose 2006 Chalk GB	Current	750 mL	\$245.76	\$40.96	\$64.99
Les Hauts de Canon la Gaffeliere	Moet Grand Vintage 2006 GB	Current	750 mL	\$226.38	\$37.73	\$59.99
Bodegas LAN Crianza Current 750 mL \$96.12 \$8.01 \$13.99	Monsieur Touton Selections LTD					
Bodegas LAN Reserva Current 750 mL \$142.08 \$11.84 \$19.99	Les Hauts de Canon la Gaffeliere	Current	750 mL	\$321.00	\$26.75	\$42.99
Bodegas LAN Gran Reserva Current 750 mL \$181.08 \$15.09 \$24.99 Palm Bay International Current 375 mL \$245.04 \$20.42 \$329.99 Trimbach Gewurztraminer Vendage Tardive Current 750 mL \$203.04 \$16.92 \$27.99 Southern Wine and Spirits of PA Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabernet Sauvignon Paso Robles Current 750 mL \$1181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L \$1135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Curr	Bodegas LAN Crianza	Current	750 mL	\$96.12	\$8.01	\$13.99
Palm Bay International Trimbach Gewurztraminer Vendage Tardive Current 375 mL \$245.04 \$20.42 \$32.99 Trimbach Riesling Reserve Current 750 mL \$203.04 \$16.92 \$27.99 Southern Wine and Spirits of PA Argyle Pinot Noir Reserve Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabernet Sauvignon Paso Robles Current 750 mL \$181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L \$135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current <	Bodegas LAN Reserva	Current	750 mL	\$142.08	\$11.84	\$19.99
Trimbach Gewurztraminer Vendage Tardive Current 375 mL \$245.04 \$20.42 \$32.99 Trimbach Riesling Reserve Current 750 mL \$203.04 \$16.92 \$27.99 Southern Wine and Spirits of PA Argyle Pinot Noir Reserve Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabernet Sauvignon Paso Robles Current 750 mL \$181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L \$135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 Yal delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domeni	Bodegas LAN Gran Reserva	Current	750 mL	\$181.08	\$15.09	\$24.99
Southern Wine and Spirits of PA Current 750 mL \$203.04 \$16.92 \$27.99 Argyle Pinot Noir Reserve Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabernet Sauvignon Paso Robles Current 750 mL \$181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L \$135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99 <td>Palm Bay International</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Palm Bay International					
Southern Wine and Spirits of PA Argyle Pinot Noir Reserve Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabernet Sauvignon Paso Robles Current 750 mL \$181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L \$135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$203.16 \$33.86 \$59.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Barolo Pajana Current	Trimbach Gewurztraminer Vendage Tardive	Current	375 mL	\$245.04	\$20.42	\$32.99
Argyle Pinot Noir Reserve Current 750 mL \$129.54 \$21.59 \$34.99 Justin Cabernet Sauvignon Paso Robles Current 750 mL \$181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L \$135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Trimbach Riesling Reserve	Current	750 mL	\$203.04	\$16.92	\$27.99
Justin Cabernet Sauvignon Paso Robles Current 750 mL \$181.56 \$15.13 \$24.99 Luc Belaire Rare Rose Magnum NV 1.5L \$135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Southern Wine and Spirits of PA					
Luc Belaire Rare Rose Magnum NV 1.5L \$135.00 \$45.00 \$69.99 Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Argyle Pinot Noir Reserve	Current	750 mL	\$129.54	\$21.59	\$34.99
Sandi Chardonnay Santa Barbara County Current 750 mL \$181.56 \$15.13 \$24.99 Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Justin Cabernet Sauvignon Paso Robles	Current	750 mL	\$181.56	\$15.13	\$24.99
Beni di Batasiolo Barolo Cru Vignetto Briccolina Current 750 mL \$263.52 \$43.92 \$69.99 T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Luc Belaire Rare Rose Magnum	NV	1.5L	\$135.00	\$45.00	\$69.99
T. Elenteny Holdings LLC Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Sandi Chardonnay Santa Barbara County	Current	750 mL	\$181.56	\$15.13	\$24.99
Val delle Corti Chianti Classico Riserva Current 750 mL \$203.16 \$33.86 \$53.99 Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Beni di Batasiolo Barolo Cru Vignetto Briccolina	Current	750 mL	\$263.52	\$43.92	\$69.99
Val delle Corti Chianti Classico Current 750 mL \$220.32 \$18.36 \$29.99 Vine Street Imports Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	T. Elenteny Holdings LLC					
Vine Street Imports Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Val delle Corti Chianti Classico Riserva	Current	750 mL	\$203.16	\$33.86	\$53.99
Domenico Clerico Barolo Ciabot Mentin Current 750 mL \$645.60 \$53.80 \$84.99 Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Val delle Corti Chianti Classico	Current	750 mL	\$220.32	\$18.36	\$29.99
Domenico Clerico Arte Langhe Rosso Current 750 mL \$334.08 \$27.84 \$44.99 Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Vine Street Imports					
Domenico Clerico Barolo Pajana Current 750 mL \$645.60 \$53.80 \$84.99	Domenico Clerico Barolo Ciabot Mentin	Current	750 mL	\$645.60	\$53.80	\$84.99
	Domenico Clerico Arte Langhe Rosso	Current	750 mL	\$334.08	\$27.84	\$44.99
	Domenico Clerico Barolo Pajana	Current	750 mL	\$645.60	\$53.80	\$84.99
Domenico Cierico Barolo Aeroplanserva Current 750 mL \$425.10 \$70.85 \$109.99	Domenico Clerico Barolo Aeroplanserva	Current	750 mL	\$425.10	\$70.85	\$109.99
Domenico Clerico Barolo Percristina Current 750 mL \$533.08 \$92.18 \$137.99	Domenico Clerico Barolo Percristina	Current	750 mL	\$533.08	\$92.18	\$137.99
Paitin Barbaresco Vecchie Vigne Current 750 mL \$302.58 \$50.43 \$79.99	Paitin Barbaresco Vecchie Vigne	Current	750 mL	\$302.58	\$50.43	\$79.99

Paitin Nebbiolo Ca Veja	Current	750 mL	\$173.04	\$14.42	\$23.99
Paitin Langhe Rosso	Current	750 mL	\$219.00	\$18.52	\$29.99
Paitin Barbaresco Sori Paitin	Current	750 mL	\$413.04	\$34.42	\$54.99
Paitin Barbaresco Serra	Current	750 mL	\$258.00	\$21.50	\$34.99
Vintage Imports Inc.					
Cade Cabernet Sauvignon Howell Mountain	Current	750 mL	\$607.68	\$50.64	\$79.99
Plumpjack Chardonnay	Current	750 mL	\$414.00	\$34.50	\$54.99
Plumpjack Merlot	Current	750 mL	\$452.76	\$37.73	\$59.99
Plumpjack Syrah	Current	750 mL	\$375.24	\$31.27	\$49.99
The Wine Merchant LTD					
Clos Cibonne Cuvee Speciale Tibouren 2013	Current	750 mL	181.68	15.14	24.99
Domaine du Bagnol Cassis Blanc 2012	Current	750 mL	189.36	15.78	25.99
Mas de la Dame la Gourmande 2012	Current	750 mL	111.96	9.33	15.99
Domaine Jacourette Blanc de Provence "I'Ange et Luce" 2013	Current	750 mL	111.96	9.33	15.99
Elk Cove Pinot Noir Five Mountain Vineyard	Current	750 mL	\$176.04	\$29.34	\$46.99
LAGO Cerqueira Red	Current	750 mL	\$65.52	\$5.46	\$9.99
Winebow Inc					
Domaine Tempier Bandol Blanc	Current	750 mL	\$375.24	\$31.27	\$49.99
Domaine Tempier Bandol Rouge	Current	750 mL	\$414	\$34.50	\$54.99
Domaine Tempier Bandol La Tourtine	Current	750 mL	\$568.92	\$47.41	\$74.99
Domaine Tempier Bandol La Cabassaou	Current	750 mL	\$879.72	\$73.31	\$112.99
Domaine Tempier Bandol La Migoua	Current	750 mL	\$568.92	\$47.41	\$74.99
Marcel Lapierre Morgon	Current	750 mL	\$220.32	\$18.36	\$29.99
Marcel Lapierre Morgon	Current	1.5 L	\$225.48	\$37.58	\$59.99
Marcel Lapierre Morgon	Current	3 L	\$116.16	\$116.16	\$169.99
Domaine Gueissard Bandol Rouge	Current	750 mL	\$166.20	\$13.85	\$22.99
Domaine Gueissard Cote De Provence Rouge Papilles	Current	750 mL	\$96.48	\$8.04	\$13.99

11. Luxury Retail Change - Recommended Approvals

PRODUCT	S	<u>):</u>
		_

			PR	ESENT	PRO	POSED
BRAND NAME AND SIZE	CODE	<u>VINTAGE</u>	COST	RETAIL	COST	RETAIL
Fruit of the Vines, Inc						
Connetable De Chateau Talbot	48487	2012	\$240.00	\$33.99	\$240.00	\$34.99
Unit Cost:			\$20.00		\$20.00	

12. Luxury Cost Change - Recommended Approvals

PRODUCT(S):

<u>-roboct(3).</u>			PR	RESENT	PROPOSED	
BRAND NAME AND SIZE	CODE	<u>VINTAGE</u>	COST	RETAIL	COST	<u>RETAIL</u>
Vintage Imports Inc						
Sear Tradivin "Les Colonnades" Crozes Hermitage	45176	2010	\$79.50	\$25.99	\$174.24	\$25.99
Cost per Unit:			\$13.25		\$14.52	
Fruit of the Vines						
Chateau Le Pin	39458	2010	\$2,426.00	\$3,199.99	\$2,422.00	\$3,199.99
Cost per Unit:			\$808.67		\$807.33	
·						
Chateau Phelan Segur	48486	2012	\$360.00	\$48.99	\$348.00	\$49.99
Cost per Unit:			\$30.00		\$29.00	
	48489	2012	\$208.80	\$29.99	\$198.00	\$29.99
Sarget de Gruaud Larose Cost per Unit:	40400	2012	\$17.40	Ψ20.00	\$16.50	Ψ20.00
Cost per Offit.			·		·	
Chateau Gruaud Larose	48493	2012	\$558.00	\$74.99	\$552.00	\$74.99
Cost per Unit:			\$46.50		\$46.00	
Chateau Palmer	48495	2012	\$1,314.00	\$304.99	\$1,299.00	\$304.99
Cost per Unit:			\$219.00		\$216.50	
Chateau Clerc Milon	48491	2012	\$522.00	\$69.99	\$510.00	\$69.99
Cost per Unit:		-	\$43.50	,	\$42.50	• • • • • • • • • • • • • • • • • • • •
Cost por Crime						
Chateau Clinet	48492	2012	\$732.00	\$96.99	\$720.00	\$96.99
Cost per Unit:			\$61.00		\$60.00	
	40.40.4	0040	# 000 00	# 40.00	# 000 00	# 40.00
Chateau Lafon Rochet	48494	2012	\$366.00 \$30.50	\$49.99	\$360.00 \$30.00	\$49.99
Cost per Unit:			ψ30.30		ψ30.00	
Chateau Carbonnieux	48488	2012	\$324.00	\$43.99	\$312.00	\$43.99
Cost per Unit:			\$27.00		\$26.00	
Chateau Barde Haut	48496	2012	\$276.00	\$37.99	\$264.00	\$37.99
Cost per Unit:			\$23.00		\$22.00	

Chateau Chantegrive	48490	2012	\$150.00	\$21.99	\$138.00	\$21.99
Cost per Unit:			\$12.50		\$11.50	

13. Luxury Cost & Retail Change - Recommended Approvals

			PRE	ESENT	PRO	POSED
BRAND NAME AND SIZE	CODE	<u>VINTAGE</u>	COST	RETAIL	COST	RETAIL
Fruit of the Vines, Inc						
Chateau Angelus	80044	2012	\$2,940.00	\$338.99	\$2,922.00	\$337.99
Unit Cost:			\$245.00		\$243.50	
Chateau Cos D'Estournel	80044	2012	\$732.00	\$177.99	\$726.00	\$178.99
Unit Cost:			\$122.00		\$121.00	

14. Online Exclusive Items - Recommended Approvals

BRAND DESCRIPTION	<u>SIZE</u>	COST	UNIT COST	RETAIL
Majestic Wine & Spirits				
Biondi Santi Brunello di Montalcino Riserva	750 ML	\$2,897.58	\$482.93	\$649.99
Costanti Brunello di Montalcino Riserva 2006	750 ML	\$444.00	\$74.00	\$114.99
Boyanci Cabernet Sauvignon Inspire 2008	750 ML	\$370.20	\$30.85	\$49.99
AR Lenoble Champagne Brut Intense	750 ML	\$370.20	\$30.85	\$49.99
Regal Wine Imports	750 MI	# 400.00	#45.05	\$05.00
Domaine Jean Claude Lapalu Beaujolais Villages VV 2013	750 ML	\$180.60	\$15.05	\$25.99
Domaine Jean Claude Lapalu Brouilly Beaujolais VV 2013	750 ML	\$222.00	\$18.50	\$30.99
Peter Franus Zinfandel 2012	750 ML	\$291.00	\$24.25	\$17.99
Southern Wine & Spirits				
Death's Door Vodka Wisconsin	750 ML	\$113.34	\$18.89	\$31.99

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Grey Goose VX	750 ML	\$189.84	\$47.46	\$74.99
Dewars Whisky 15 Year Old	750 ML	\$187.92	\$18.35	\$29.99
The Colony Meadery LLC				
Revision (original quote entered incorrectly)				
The Colony Meadery Mo-Me-Doh Mead	375 ML	\$240.00	\$10.00	\$13.99
•				
New Items				
The Colony Meadery Pikwant Field Mead	375 ML	\$336.00	\$14.00	\$18.99
		******	•	•
The Colony Meadery Straight No Chaser Mead	375 ML	\$240.00	\$10.00	\$13.99
The Colony Meadery Pikwant Field Mead		•	•	\$18.99 \$13.99

15. Online Cost and Retail Changes - October, 2014

PRODUCT(C	١-
1 11000011	•	1.

FRODUC	<u> </u>				
		PRESENT		PROPOSED	
CODE	BRAND NAME AND SIZE	<u>COST</u>	<u>RETAIL</u>	<u>COST</u>	<u>RETAIL</u>
Cozoros	Company				
Sazerac	Сопрану				
30724	EH Taylor Bourbon Barrel Proof				
00.2.	750 ml 6 units per case	\$228.00	\$60.99	\$264.66	\$69.99
	Cost Per Unit:	\$38.00	******	\$44.11	*******
	Regular Price increase	******		•	
30744	Van Winkle Special Reserve Rye				
	750 ml 3 units per case	\$133.13	\$69.99	\$189.03	\$99.99
	Cost Per Unit:	\$44.37		\$63.01	
	Regular Price Increase				
9532	Pappy Van Winkle Reserve 20 YO				
3332	750 ml 3 units per case	\$259.13	\$129.99	\$302.31	\$149.99
	Cost Per Unit:	\$86.37	Ψ120.00	\$100.77	ψ140.00
	Change in Distributor Decrease in Cost	φου.σ.		ψ.σσ	
9530	Van Winkle Special Reserve 12YO				
	750 ml 3 units per case	\$104.08	\$54.99	\$112.77	\$59.99
	Cost Per Unit:	\$34.69		\$37.59	
	Price Increase				
20504	Van Winkla Special Records 40VO				
30591	Van Winkle Special Reserve 10YO	\$75.04	\$39.99	\$92.76	\$49.99
	750 ml 3 units per case Cost Per Unit:	\$75.04 \$25.01	 გაყ.ყყ	*	ф49.99
	Cust Fei Ufilt.	β23.01		\$30.92	

Change in Distributor Decrease in Cost

10849 Pappy Van Winkle 23 YO

750 ml 3 units per case \$533.40 \$249.89 \$533.64 \$249.99 Cost Per Unit: \$177.80 \$177.88

Change in Distributor Decrease in Cost

Southern Wine & Spirits

10849 Death's Door Gin Wisconsin

750 ml 6 units per case \$118.14 \$31.99 \$113.34 \$31.99

Cost Per Unit: \$19.69 \$18.89

Change in Distributor Decrease in Cost

16. Online Special Price Reduction - December, 2014

PRODUCT(S):

Code	Regular Retail	Special Retail	Customer Savings	Size	Brand Description
36676	124.99	115.99	9.00	750 mL	Wild Turkey Bourbon Jimmy Russell Diamond Anniversary Release 91 Proof

Bureau of Product Selection-Monthly Special Price Reductions December 1, 2014 Cyber Monday Promotion

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve all Bureau of Product Selection /

Marketing Actions.

2015 BOARD MEETING SCHEDULE

The public meetings will commence at 11:00 AM in the Northwest Office Building, Conference Room 117, as listed below.

Wednesday, January 14, 2015 Wednesday, January 28, 2015 Wednesday, February 11, 2015 Wednesday, February 25, 2015 Wednesday, March 11, 2015 Wednesday, March 25, 2015 Wednesday, April 8, 2015 Wednesday, April 29, 2015 Wednesday, May 13, 2015 Wednesday, June 3, 2015 Wednesday, June 24, 2015 Wednesday, July 15, 2015 Wednesday, July 29, 2015 Wednesday, August 19, 2015 Wednesday, September 2, 2015 Wednesday, September 23, 2015 Wednesday, October 7, 2015 Wednesday, October 28, 2015 Wednesday, November 18, 2015 Wednesday, December 2, 2015 Wednesday, December 16, 2015

Motion Made: Board Member Holden Seconded: Board Member Negra

Board Decision: Unanimously agreed (3-0 vote) to Approve the 2015 Board Meeting Schedule.

FINANCIAL REPORT Anna Maria Kiehl, Comptroller Operations, Office of Budget

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statement of Net Assets (Unaudited)

Acceto	<u>Sep</u>	tember 30, 2014	<u>September 30, 2013</u>		
Assets:					
Current Assets:					
Cash	\$	19,996,052	\$	30,064,451	
Investments-Short Term		207,180,843		144,843,995	
Accounts and Claims Receivable (Net)		1,229,408		634,921	
Inventory - Merchandise		230,686,398		211,515,978	
Inventory - Operating Supplies		179,038		988,540	
Prepaid Expenses		3,198,422		2,583,661	
Total Current Assets		462,470,161		390,631,546	
Fixed Assets:					
Land		322,973		322,973	
Buildings		19,557,620		19,620,370	
Leasehold Improvements		2,478,307		2,911,838	
Machinery and Equipment		39,264,554		37,138,763	
Computer Software - Internally Generated		53,243,120		62,281,915	
Total Fixed Assets		114,866,574		122,275,859	
Less: Accumulated Depreciation/Amortization		80,737,711		80,587,268	
Net Fixed Assets		34,128,863		41,688,591	
Total Assets	\$	496,599,024	\$	432,320,137	
<u>Liabilit</u>	ies and Fu	nd Equity			
Liabilities:					
Trade Accounts Payable	\$	246,313,567	\$	238,094,525	
Other Accounts Payable	•	11,964,418	*	5,829,326	
Other Accounts Payable - OPEB (Note 4)		66,179,717		59,928,883	
Accrued Payroll-Related Expenses		38,697,001		36,611,527	
Workers' Compensation Liability (Note 5)		30,714,708		31,068,369	
Due to Other Funds		6,106,223		4,872,636	
Total Liabilities		399,975,634		376,405,266	
Net Assets:		0.4.40= ====		44.055.55	
Invested in Capital Assets,		34,128,863		41,688,591	
net of related debt Unrestricted		62,494,527		14,226,280	

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Assets For The Month Ending September 30, 2014 and September 30, 2013 (Unaudited)

	September 2014-15			September 2013-14		
Sales Net of Taxes		\$	134,788,013		\$ 128,593,696	
Cost of Goods Sold		,	91,946,504		88,654,209	
Gross Revenue from Sales			42,841,509		39,939,487	
Operating Expenses:						
Purchasing, Storage & Transportation	1,496,413			1,587,000		
Stores' Operations & Supervision	27,433,992			25,216,864		
Central Administrative Support	5,322,429			4,626,725		
Comptroller Operations	363,502			348,980		
Commonwealth-Provided						
Services (Note 2)	1,035,659			979,049		
Total			35,651,995		32,758,618	
Operating Income			7,189,514		7,180,869	
Nonoperating Revenues (Expenses):						
Enforcement Fines	194,940			81,814		
Interest Income	29,415			23,667		
License Fees	1,057,816			969,499		
Miscellaneous Income	244,313			374,300		
Administrative Law Judge	(206,062)			(184,195)		
Legal	(303,162)			(399,434)		
Licensing & Investigations	(1,101,251)			(915,782)		
Total	(1,101,201)		(83,991)	(010,702)	(50,131)	
Income Before Operating Transfers			7,105,523		7,130,738	
Operating Transfers Out: PSP Enforcement (Note 3)			1,992,740		2,004,587	
Income After Enforcement/Before Other T	ransfers		5,112,783		5,126,151	
modile Arter Emorgement Bereit Guiler 1	ranoicio		0,112,700		0,120,101	
Change in Net Assets			5,112,783		5,126,151	
Total Net Assets - Beginning			91,510,607		50,788,720	
Total Net Assets - Ending		\$	96,623,390		\$ 55,914,871	
Total Not Albooks Enamy			00,020,000		 	
Liquertov	24 170 000			22.044.400		
Liquor tax State Sales Tax	24,170,089 9,402,643			22,944,468 8,918,389		
Local Tax	9,402,643			610,876		
Taxes remitted to Dept.of Revenue PTD	021,732	\$	34,194,484	010,070	\$ 32,473,733	
raxes remitted to Dept.or Revenue PTD		Ψ_	34,134,404		φ 32,413,133	

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Assets For The Three Months Ending September 30, 2014 and September 30, 2013 (Unaudited)

<u>-</u>	2014-15		15	2013-14		
Sales Net of Taxes		\$	433,143,262		\$	416,355,750
Cost of Goods Sold			298,146,904			287,166,279
Gross Revenue from Sales			134,996,358			129,189,471
Operating Expenses:						
Purchasing, Storage & Transportation	4,699,395			3,721,850		
Stores' Operations & Supervision	82,740,881			78,522,016		
Central Administrative Support	16,818,444			16,030,959		
Comptroller Operations	1,109,980			1,114,697		
Commonwealth-Provided						
Services (Note 2)	3,143,457			2,895,533		
Total			108,512,157			102,285,055
Operating Income			26,484,201	·		26,904,416
Nonoperating Revenues (Expenses): Enforcement Fines Interest Income License Fees Miscellaneous Income Administrative Law Judge Legal Licensing & Investigations Total Income Before Operating Transfers Operating Transfers Out: PSP Enforcement (Note 3) Income After Enforcement/Before Other Transfers	512,964 89,930 3,041,927 703,003 (621,281) (926,067) (3,167,687)		(367,211) 26,116,990 6,682,635 19,434,355	353,181 81,535 2,941,594 874,543 (560,785) (928,987) (2,822,268)		(61,187) 26,843,229 6,908,471 19,934,758
Change in Net Assets			19,434,355			19,934,758
Total Net Assets - Beginning Total Net Assets - Ending		\$	77,189,035 96,623,390		¢	35,980,113 55,914,871
Total Net Assets - Lifting		Ψ_	30,023,330		Ψ	33,914,071
Liquor tax	77,798,059			74,670,999		
State Sales Tax	30,263,504			29,050,378		
Local Tax	1,948,540			1,931,160		
Taxes remitted to Dept. of Revenue YTD		\$	110,010,103		\$	105,652,537

OTHER ISSUES

Chairman Brion welcomed Michael Negra as the newest Board Member.

Chairman Brion also recognized the service of former Board Member Robert Marcus. Chairman Brion thanked Mr. Marcus for his efforts and noted that Mr. Marcus served with distinction and with honor. Chairman Brion further commented that Mr. Marcus always did things for the good of the agency and acted in the Board's best interest during his seven year tenure.

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, November 19, 2014 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT	
On a motion by Board Member Holden, seconded by Board	d Member Negra, the meeting was adjourned.
The foregoing actions are hereby officially approved.	
_	Chairman
_	Member
_	Member
ATTEST:	
Secretary	